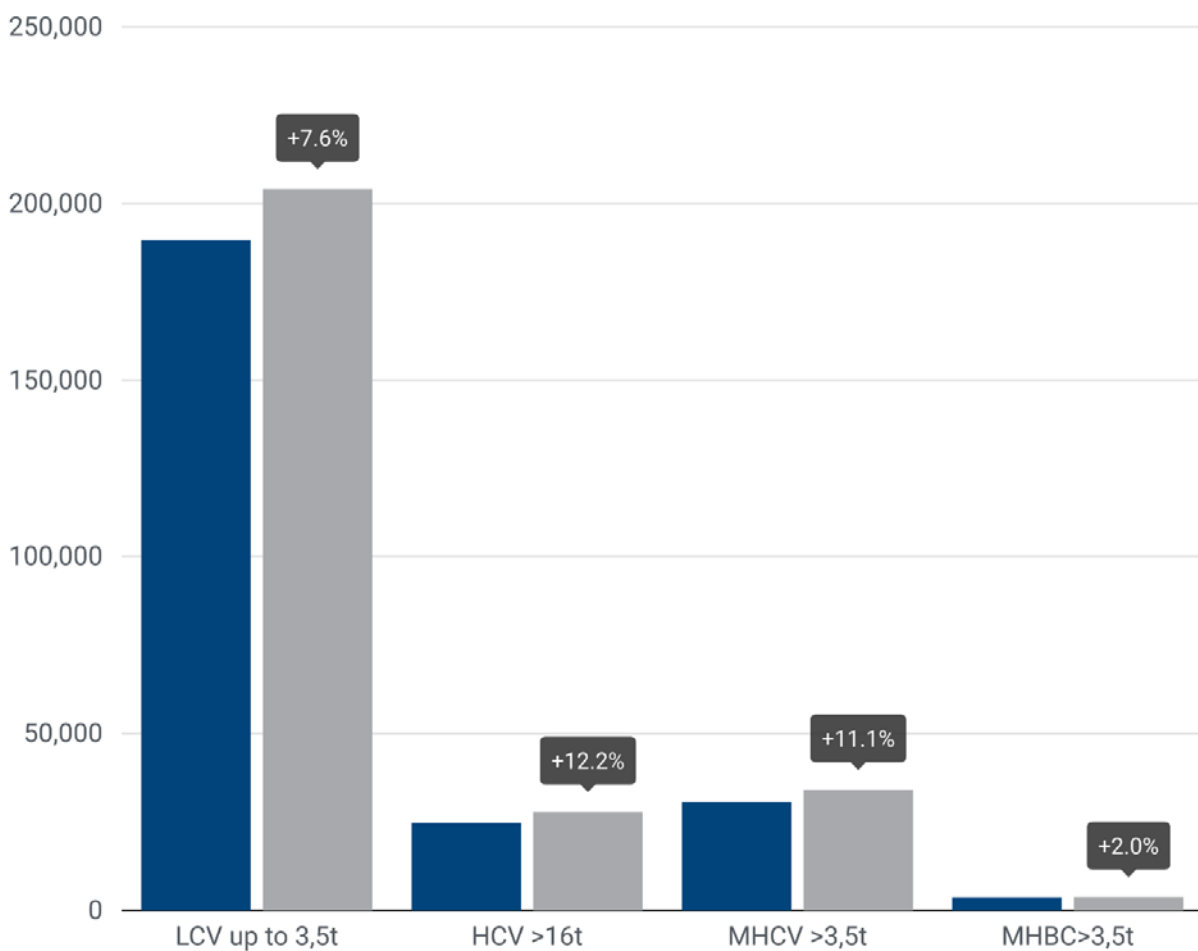


PRESS EMBARGO: 8.00 AM (6.00 AM GMT), 22 April 2016

NEW COMMERCIAL VEHICLE REGISTRATIONS EUROPEAN UNION¹

March 2016

■ March 2015 ■ March 2016



Next Press Release: Wednesday 25 May 2016

¹ Data for Malta unavailable

Commercial vehicle registrations: +12.1% in first quarter of the year; +8.0% in March

Total new commercial vehicles

In March 2016, demand for new commercial vehicles in the EU increased for the 15th consecutive month. Total commercial vehicle registrations grew by 8.0%, totalling 242,049 units. Growth was sustained across all segments of commercial vehicles. Looking at the largest markets, Italy recorded the highest upturn (+29.3%), while France (+6.4%), the UK (+3.2%) and Germany (+2.6%) showed more modest rates of growth. The Spanish market (-0.6%) saw a slight decline after a period of strong growth.

In the first quarter of the year, the EU market expanded by 12.1%, totalling 563,132 commercial vehicles. During the same period, Italy (+27.9%), Spain (+10.6%), France (+10.2%), Germany (+9.2%) and the UK (+2.2%) all posted growth.

New light commercial vehicles (LCV) up to 3.5 tonnes²

In March 2016, new registrations of light commercial vehicles totalled 204,157 units, or 7.6% more than in March 2015. This marked the 31st consecutive month of growth in the segment, which accounts for the majority of sales in the commercial vehicle market. Italy (+32.1%), France (+5.0%), the UK (+3.3%) and Germany (+3.0%) contributed positively to the upturn, while Spain (-1.3%) performed less well than last year.

From January to March 2016, 466,839 new vans were registered in the EU or 11.3% more than in the same period last year. All major markets saw their demand for vans increase during the first quarter of the year.

New heavy commercial vehicles (HCV) over 16 tonnes³

March 2016 results showed again a double-digit increase (+12.2%) in the heavy truck segment, which totalled 27,831 new registrations. This positive outcome was largely sustained by the significant growth recorded in Italy (+25.2%), France (+18.6%) and Spain (+9.3%). Noteworthy was the contribution of the new EU member states, especially Poland (+46.3%) and the Netherlands (+30.3%), to last month's positive outcome.

Three months into the year, the EU market grew by 18.0%, reaching 71,501 units. All major markets saw their demand for heavy trucks increase: Spain (+22.1%), Italy (+19.1%), France (+16.9%), the UK (+13.5%) and Germany (+8.0%).

New medium and heavy commercial vehicles (MHCV) over 3.5 tonnes⁴

In March 2016, results for trucks were similar to the heavy truck segment, with Italy (+22.0%), France (+18.3%) and Spain (+10.9%) posting double-digit gains. Overall, 34,092 new trucks were registered in the EU, or 11.1% more than in March 2015.

From January to March 2016, 87,262 new trucks were registered in the EU, 17.6% more than in the same period last year. All major markets posted significant growth, especially Spain (+25.0%) and Italy (+19.2%).

New medium and heavy buses & coaches (MHBC) over 3.5 tonnes

In March 2016, new buses and coaches registrations increased (+2.0%) compared to March 2015, totalling 3,800 units. Growth was mainly sustained by the French (+12.7%) and German (+10.5%) markets, while the UK (-2.9%), Spain (-20.4%) and Italy (-39.3%) performed less well than in March 2015.

In the first quarter of 2016, the EU bus and coach market increased by 3.7%, reaching 9,031 units. Demand declined in the UK (-13.2%) and Italian (-12.7%) markets, while new buses and coaches registrations increased in Germany (+12.7%), France (+11.6%) and Spain (+5.6%).

² Including light buses and coaches

³ Excluding heavy buses and coaches

⁴ Excluding buses and coaches

PRESS RELEASE

PRESS EMBARGO FOR ALL DATA :

8.00 AM (6.00 AM GMT), 22 April 2016

PROVISIONAL

EU+EFTA¹ COUNTRIES NEW REGISTRATION FIGURES BY MARKET
NEW LIGHT COMMERCIAL VEHICLES up to 3.5t²

22/04/16

	March '16	March '15	% Change	Jan-Mar '16	Jan-Mar '15	% Change
AUSTRIA	3,560	3,028	17.6%	8,688	7,318	18.7%
BELGIUM	6,575	6,231	5.5%	18,548	16,910	9.7%
BULGARIA	485	447	8.5%	1,157	1,116	3.7%
CROATIA	636	572	11.2%	1,732	1,445	19.9%
CYPRUS	129	94	37.2%	392	242	62.0%
CZECH REPUBLIC	1,591	1,656	-3.9%	4,168	4,061	2.6%
DENMARK	3,129	3,118	0.4%	8,880	7,601	16.8%
ESTONIA	359	364	-1.4%	958	964	-0.6%
FINLAND	1,097	1,072	2.3%	3,230	2,945	9.7%
FRANCE	38,581	36,744	5.0%	99,639	90,951	9.6%
GERMANY	22,736	22,084	3.0%	58,034	53,076	9.3%
GREECE	339	519	-34.7%	1,115	1,912	-41.7%
HUNGARY	1,916	1,570	22.0%	4,740	4,167	13.8%
IRELAND	3,432	2,838	20.9%	13,457	10,075	33.6%
ITALY	15,000	11,355	32.1%	39,400	30,314	30.0%
LATVIA	164	199	-17.6%	510	536	-4.9%
LITHUANIA	243	212	14.6%	678	578	17.3%
LUXEMBOURG	475	315	50.8%	1,120	909	23.2%
NETHERLANDS	7,645	5,895	29.7%	21,341	16,875	26.5%
POLAND	5,342	4,752	12.4%	13,949	11,886	17.4%
PORTUGAL	3,819	2,616	46.0%	8,068	6,688	20.6%
ROMANIA	1,139	766	48.7%	3,262	2,315	40.9%
SLOVAKIA	703	590	19.2%	1,793	1,450	23.7%
SLOVENIA	865	702	23.2%	2,500	1,701	47.0%
SPAIN	15,592	15,791	-1.3%	38,869	35,706	8.9%
SWEDEN	4,692	4,245	10.5%	11,705	10,081	16.1%
UNITED KINGDOM	63,913	61,894	3.3%	98,906	97,775	1.2%
EUROPEAN UNION	204,157	189,669	7.6%	466,839	419,597	11.3%
EU15³	190,585	177,745	7.2%	431,000	389,136	10.8%
EU12⁴	13,572	11,924	13.8%	35,839	30,461	17.7%
ICELAND	160	108	48.1%	432	278	55.4%
NORWAY	2,778	2,870	-3.2%	7,153	7,606	-6.0%
SWITZERLAND	2,769	3,071	-9.8%	7,509	7,697	-2.4%
EFTA	5,707	6,049	-5.7%	15,094	15,581	-3.1%
EU+EFTA	209,864	195,718	7.2%	481,933	435,178	10.7%
WESTERN EUROPE (EU15+EFTA)	196,292	183,794	6.8%	446,094	404,717	10.2%

SOURCE: NATIONAL AUTOMOBILE MANUFACTURERS' ASSOCIATIONS

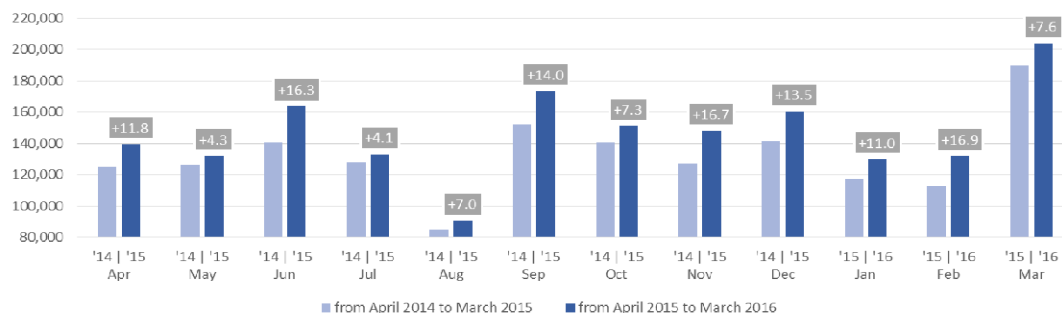
¹ Data for Malta unavailable

² Including Light Buses & Coaches

³ Member States before the 2004 enlargement

⁴ Member States having joined the EU since 2004 (data for Malta unavailable)

New light commercial vehicle registrations in the EU - 12 month trend



For further information, please contact: Ms Francesca Piazza - Statistics Manager - E-mail: fp@acea.be - Tel. (32) 2 738 73 55

This information is available on the ACEA website: <http://www.acea.be>

Next press release on Commercial Vehicles to be issued on Wednesday 25 May 2016

PRESS RELEASE

PRESS EMBARGO FOR ALL DATA :

8.00 AM (6.00 AM GMT), 22 April 2016

PROVISIONAL

EU+EFTA¹ COUNTRIES NEW REGISTRATION FIGURES BY MARKET
NEW HEAVY COMMERCIAL VEHICLES of 16t and over²

22/04/16

	March '16	March '15	% Change	Jan-Mar '16	Jan-Mar '15	% Change
AUSTRIA	835	781	6.9%	1,917	1,811	5.9%
BELGIUM	749	620	20.8%	2,302	1,848	24.6%
BULGARIA	n.a	n.a	n.a	n.a	n.a	n.a
CROATIA	88	80	10.0%	304	188	61.7%
CYPRUS	7	0		9	9	0.0%
CZECH REPUBLIC ³	818	783	4.5%	2,307	1,983	16.3%
DENMARK	457	449	1.8%	1,110	1,038	6.9%
ESTONIA	67	68	-1.5%	263	218	20.6%
FINLAND	199	154	29.2%	628	455	38.0%
FRANCE	3,959	3,337	18.6%	10,098	8,641	16.9%
GERMANY	6,257	6,181	1.2%	16,033	14,842	8.0%
GREECE	24	13	84.6%	71	54	31.5%
HUNGARY	447	516	-13.4%	1,142	1,409	-18.9%
IRELAND ⁴	187	160	16.9%	756	477	58.5%
ITALY ⁵	1,257	1,004	25.2%	3,683	3,092	19.1%
LATVIA	130	105	23.8%	338	279	21.1%
LITHUANIA ⁴	337	323	4.3%	1,152	728	58.2%
LUXEMBOURG ⁴	109	103	5.8%	353	244	44.7%
NETHERLANDS	1,836	1,409	30.3%	4,572	3,647	25.4%
POLAND	2,460	1,681	46.3%	5,874	4,098	43.3%
PORTUGAL	285	210	35.7%	957	703	36.1%
ROMANIA	720	440	63.6%	1,812	1,130	60.4%
SLOVAKIA	355	359	-1.1%	1,002	1,069	-6.3%
SLOVENIA ⁴	137	122	12.3%	560	420	33.3%
SPAIN	1,415	1,295	9.3%	4,749	3,888	22.1%
SWEDEN	443	388	14.2%	1,228	1,030	19.2%
UNITED KINGDOM ⁴	4,253	4,217	0.9%	8,281	7,295	13.5%
EUROPEAN UNION	27,831	24,798	12.2%	71,501	60,596	18.0%
EU15	22,265	20,321	9.6%	56,738	49,065	15.6%
EU12	5,566	4,477	24.3%	14,763	11,531	28.0%
ICELAND	17	9	88.9%	30	24	25.0%
NORWAY⁴	311	321	-3.1%	993	963	3.1%
SWITZERLAND³	340	318	6.9%	834	751	11.1%
EFTA	668	648	3.1%	1,857	1,738	6.8%
EU+EFTA	28,499	25,446	12.0%	73,358	62,334	17.7%
WESTERN EUROPE (EU15+EFTA)	22,933	20,969	9.4%	58,595	50,803	15.3%

SOURCE: NATIONAL AUTOMOBILE MANUFACTURERS' ASSOCIATIONS

¹ Data for Malta unavailable

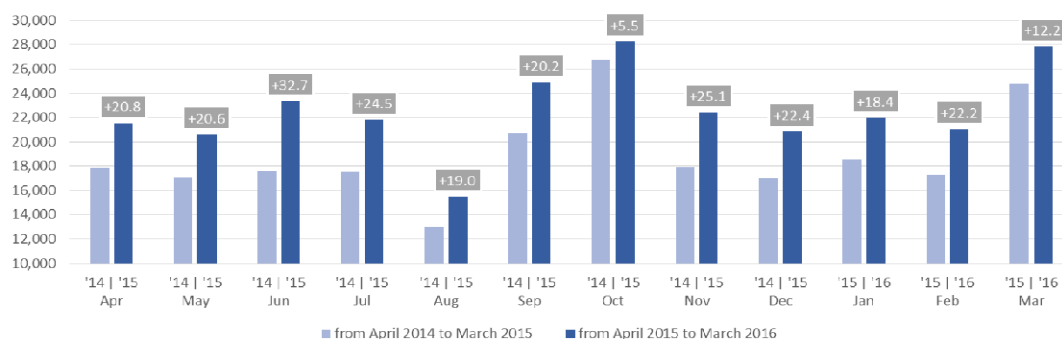
⁴ AAA estimates

² Excluding Heavy Buses & Coaches

⁵ ANFIA estimates based on vehicle registration certificates issued by the Italian Ministry of Transport

³ Heavy Commercial Vehicles of 16t and over

New heavy commercial vehicle registrations in the EU - 12 month trend



For further information, please contact: Ms Francesca Piazza - Statistics Manager - E-mail: fp@acea.be - Tel. (32) 2 738 73 55

This information is available on the ACEA website: <http://www.acea.be>

PRESS RELEASE

PRESS EMBARGO FOR ALL DATA :

8.00 AM (6.00 AM GMT), 22 April 2016

PROVISIONAL

EU+EFTA¹ COUNTRIES NEW REGISTRATION FIGURES BY MARKET
NEW MEDIUM & HEAVY COMMERCIAL VEHICLES over 3.5t²

22/04/16

	March '16	March '15	% Change	Jan-Mar '16	Jan-Mar '15	% Change
AUSTRIA	875	820	6.7%	2,050	1,939	5.7%
BELGIUM	875	736	18.9%	2,726	2,239	21.8%
BULGARIA	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
CROATIA	103	102	1.0%	342	243	40.7%
CYPRUS	7	2	250.0%	11	14	-21.4%
CZECH REPUBLIC	945	956	-1.2%	2,750	2,386	15.3%
DENMARK	502	499	0.6%	1,251	1,146	9.2%
ESTONIA	74	71	4.2%	276	230	20.0%
FINLAND	253	202	25.2%	788	590	33.6%
FRANCE	4,616	3,901	18.3%	11,713	10,083	16.2%
GERMANY	8,702	8,588	1.3%	22,230	20,475	8.6%
GREECE	31	15	106.7%	98	97	1.0%
HUNGARY	472	547	-13.7%	1,231	1,484	-17.0%
IRELAND	277	200	38.5%	940	546	72.2%
ITALY ³	1,592	1,305	22.0%	4,610	3,868	19.2%
LATVIA	132	113	16.8%	349	293	19.1%
LITHUANIA ⁴	339	328	3.4%	1,166	741	57.4%
LUXEMBOURG	127	107	18.7%	379	259	46.3%
NETHERLANDS	1,981	1,555	27.4%	4,976	4,028	23.5%
POLAND	2,604	1,855	40.4%	6,297	4,533	38.9%
PORTUGAL	351	258	36.0%	1,129	833	35.5%
ROMANIA	742	465	59.6%	1,910	1,181	61.7%
SLOVAKIA	419	387	8.3%	1,140	1,144	-0.3%
SLOVENIA ⁴	144	139	3.6%	596	465	28.2%
SPAIN	1,725	1,555	10.9%	5,721	4,577	25.0%
SWEDEN	489	443	10.4%	1,366	1,157	18.1%
UNITED KINGDOM ⁴	5,715	5,532	3.3%	11,217	9,659	16.1%
EUROPEAN UNION	34,092	30,681	11.1%	87,262	74,210	17.6%
EU15	28,111	25,716	9.3%	71,194	61,496	15.8%
EU12	5,981	4,965	20.5%	16,068	12,714	26.4%
ICELAND	31	17	82.4%	64	42	52.4%
NORWAY	435	435	0.0%	1,247	1,200	3.9%
SWITZERLAND	423	382	10.7%	1,024	944	8.5%
EFTA	889	834	6.6%	2,335	2,186	6.8%
EU+EFTA	34,981	31,515	11.0%	89,597	76,396	17.3%
WESTERN EUROPE (EU15+EFTA)	29,000	26,550	9.2%	73,529	63,682	15.5%

SOURCE: NATIONAL AUTOMOBILE MANUFACTURERS' ASSOCIATIONS

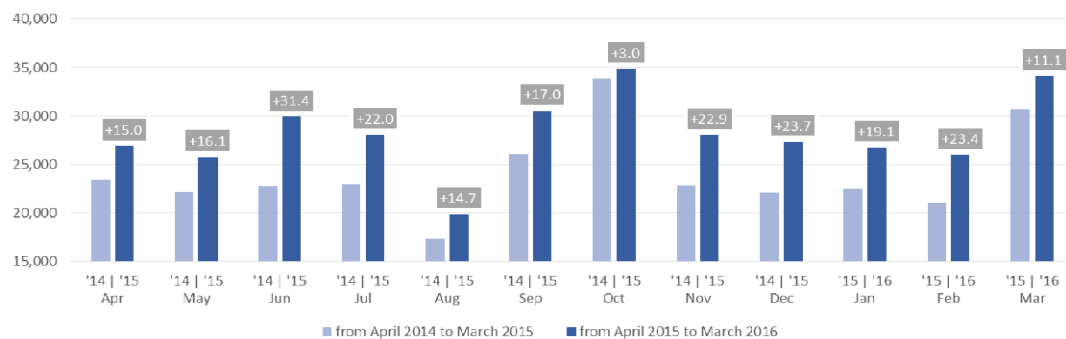
¹ Data for Malta unavailable

³ ANFIA estimates based on vehicle registration certificates issued by the Italian Ministry of Transport

² Excluding total Buses & Coaches over 3.5t

⁴ AAA estimates

New medium and heavy commercial vehicle registrations in the EU - 12 month trend



For further information, please contact: Ms Francesca Piazza - Statistics Manager - E-mail: fp@acea.be - Tel. (32) 2 738 73 55

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PRESS RELEASE

PRESS EMBARGO FOR ALL DATA :

8.00 AM (6.00 AM GMT), 22 April 2016

PROVISIONAL

**EU+EFTA¹ COUNTRIES NEW REGISTRATION FIGURES BY MARKET
NEW MEDIUM & HEAVY BUSES & COACHES over 3.5t**

22/04/16

	March '16	March '15	% Change	Jan-Mar '16	Jan-Mar '15	% Change
AUSTRIA	152	79	92.4%	363	243	49.4%
BELGIUM	81	95	-14.7%	215	262	-17.9%
BULGARIA	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
CROATIA	25	26	-3.8%	57	31	83.9%
CYPRUS	n.a.	n.a.	n.a.	n.a.	n.a.	n.a.
CZECH REPUBLIC	104	117	-11.1%	199	235	-15.3%
DENMARK	33	24	37.5%	104	75	38.7%
ESTONIA	21	17	23.5%	74	64	15.6%
FINLAND	29	32	-9.4%	82	100	-18.0%
FRANCE	630	559	12.7%	1,615	1,447	11.6%
GERMANY	579	524	10.5%	1,449	1,286	12.7%
GREECE	14	15	-6.7%	32	23	39.1%
HUNGARY	20	29	-31.0%	141	73	93.2%
IRELAND	36	41	-12.2%	123	107	15.0%
ITALY ²	201	331	-39.3%	645	739	-12.7%
LATVIA	8	17	-52.9%	23	64	-64.1%
LITHUANIA ³	13	8	62.5%	40	52	-23.1%
LUXEMBOURG	12	15	-20.0%	56	96	-41.7%
NETHERLANDS	92	67	37.3%	132	104	26.9%
POLAND	237	151	57.0%	512	378	35.4%
PORTUGAL	57	23	147.8%	183	116	57.8%
ROMANIA	101	67	50.7%	247	188	31.4%
SLOVAKIA	19	18	5.6%	58	79	-26.6%
SLOVENIA ³	10	18	-44.4%	41	32	28.1%
SPAIN	281	353	-20.4%	767	726	5.6%
SWEDEN	37	61	-39.3%	142	197	-27.9%
UNITED KINGDOM ³	1,008	1,038	-2.9%	1,731	1,995	-13.2%
EUROPEAN UNION	3,800	3,725	2.0%	9,031	8,712	3.7%
EU15	3,242	3,257	-0.5%	7,639	7,516	1.6%
EU12	558	468	19.2%	1,392	1,196	16.4%
ICELAND	16	10	60.0%	37	21	76.2%
NORWAY	60	71	-15.5%	156	164	-4.9%
SWITZERLAND	35	47	-25.5%	88	123	-28.5%
EFTA	111	128	-13.3%	281	308	-8.8%
EU+EFTA	3,911	3,853	1.5%	9,312	9,020	3.2%
WESTERN EUROPE (EU15+EFTA)	3,353	3,385	-0.9%	7,920	7,824	1.2%

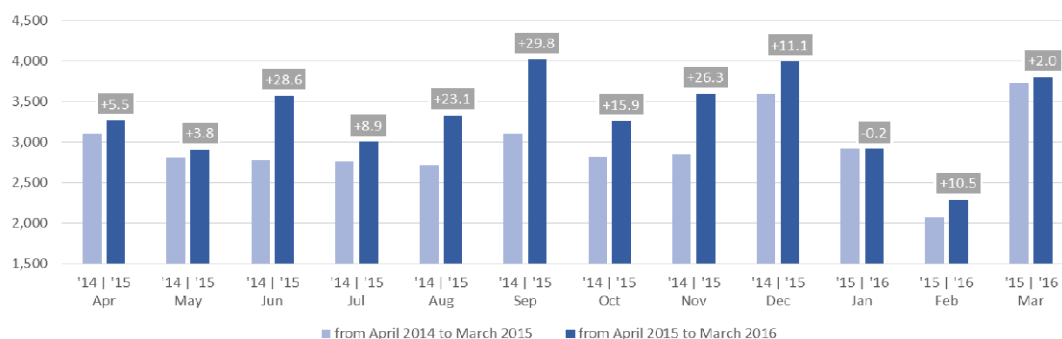
SOURCE: NATIONAL AUTOMOBILE MANUFACTURERS' ASSOCIATIONS

¹ Data for Malta unavailable

² ANFIA estimates based on vehicle registration certificates issued by the Italian Ministry of Transport

³ AAA estimates

New medium and heavy buses & coaches registrations in the EU - 12 month trend



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PRESS RELEASE

PRESS EMBARGO FOR ALL DATA :

8.00 AM (6.00 AM GMT), 22 April 2016

PROVISIONAL

**EU+EFTA¹ COUNTRIES NEW REGISTRATION FIGURES BY MARKET
TOTAL NEW COMMERCIAL VEHICLES²**

22/04/16

	March '16	March '15	% Change	Jan-Mar '16	Jan-Mar '15	% Change
AUSTRIA	4,587	3,927	16.8%	11,101	9,500	16.9%
BELGIUM	7,531	7,062	6.6%	21,489	19,411	10.7%
BULGARIA ³	485	447	8.5%	1,157	1,116	3.7%
CROATIA	764	700	9.1%	2,131	1,719	24.0%
CYPRUS ⁴	136	96	41.7%	403	256	57.4%
CZECH REPUBLIC	2,640	2,729	-3.3%	7,117	6,682	6.5%
DENMARK	3,664	3,641	0.6%	10,235	8,822	16.0%
ESTONIA	454	452	0.4%	1,308	1,258	4.0%
FINLAND	1,379	1,306	5.6%	4,100	3,635	12.8%
FRANCE	43,827	41,204	6.4%	112,967	102,481	10.2%
GERMANY	32,017	31,196	2.6%	81,713	74,837	9.2%
GREECE	384	549	-30.1%	1,245	2,032	-38.7%
HUNGARY	2,408	2,146	12.2%	6,112	5,724	6.8%
IRELAND	3,745	3,079	21.6%	14,520	10,728	35.3%
ITALY ⁵	16,793	12,991	29.3%	44,655	34,921	27.9%
LATVIA	304	329	-7.6%	882	893	-1.2%
LITHUANIA	595	548	8.6%	1,884	1,371	37.4%
LUXEMBOURG	614	437	40.5%	1,555	1,264	23.0%
NETHERLANDS	9,718	7,517	29.3%	26,449	21,007	25.9%
POLAND	8,183	6,758	21.1%	20,758	16,797	23.6%
PORTUGAL	4,227	2,897	45.9%	9,380	7,637	22.8%
ROMANIA	1,982	1,298	52.7%	5,419	3,684	47.1%
SLOVAKIA	1,141	995	14.7%	2,991	2,673	11.9%
SLOVENIA	1,019	859	18.6%	3,137	2,198	42.7%
SPAIN	17,598	17,699	-0.6%	45,357	41,009	10.6%
SWEDEN	5,218	4,749	9.9%	13,213	11,435	15.5%
UNITED KINGDOM	70,636	68,464	3.2%	111,854	109,429	2.2%
EUROPEAN UNION	242,049	224,075	8.0%	563,132	502,519	12.1%
EU15	221,938	206,718	7.4%	509,833	458,148	11.3%
EU12	20,111	17,357	15.9%	53,299	44,371	20.1%
ICELAND	207	135	53.3%	533	341	56.3%
NORWAY	3,273	3,376	-3.1%	8,556	8,970	-4.6%
SWITZERLAND	3,227	3,500	-7.8%	8,621	8,764	-1.6%
EFTA	6,707	7,011	-4.3%	17,710	18,075	-2.0%
EU+EFTA	248,756	231,086	7.6%	580,842	520,594	11.6%
WESTERN EUROPE (EU15+EFTA)	228,645	213,729	7.0%	527,543	476,223	10.8%

SOURCE: NATIONAL AUTOMOBILE MANUFACTURERS' ASSOCIATIONS

¹ Data for Malta unavailable

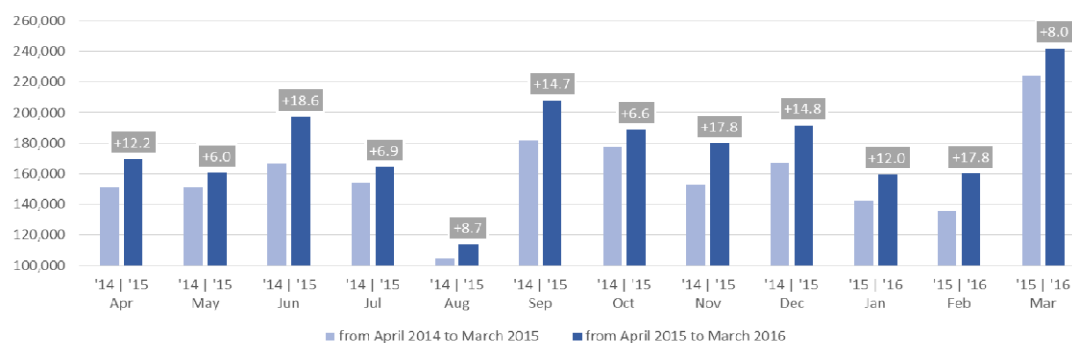
⁴ Data for Buses & Coaches unavailable

² Total Light, Medium & Heavy Commercial Vehicles and Buses & Coaches

⁵ ANFIA estimates based on vehicle registration certificates issued by the Italian Ministry of Transport

³ Data for Medium & Heavy Commercial Vehicles and Buses & Coaches unavailable

Total new commercial vehicle registrations in the EU - 12 month trend



For further information, please contact: Ms Francesca Piazza - Statistics Manager - E-mail: fp@acea.be - Tel. (32) 2 738 73 55

This information is available on the ACEA website: <http://www.acea.be>