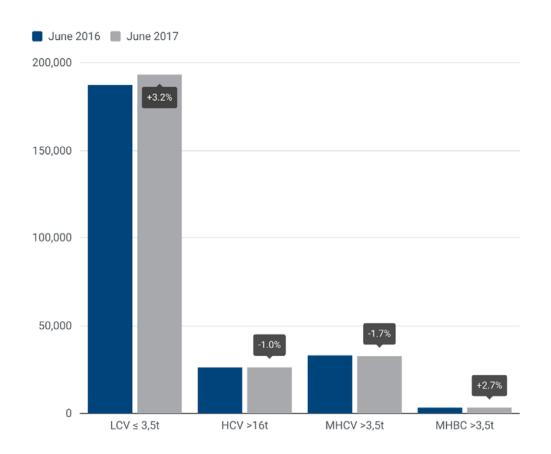


PRESS EMBARGO: 8.00 AM (6.00 AM GMT), 25 July 2017

NEW COMMERCIAL VEHICLE REGISTRATIONS EUROPEAN UNION¹

June 2017



Next press release: Thursday 21 September 2017

¹ Data for Malta unavailable



Commercial vehicle registrations: +4.2% first half of 2017; +2.5% in June

Total new commercial vehicles

In June 2017, EU demand for commercial vehicles increased modestly (+2.5%); growth was mainly sustained by the van and bus segments. All major markets performed well, except for a rather significant decline (-6.7%) in German demand. The Italian and Spanish markets recorded the highest percentage gains (+12.7% and +8.8% respectively), followed by France (+2.6%) and the United Kingdom (+2.1%) – the latter recovering again after a decline in May. In total, 229,570 commercial vehicles were registered in June.

During the first half of 2017 the EU market expanded by 4.2%, counting almost 1,221,811 new commercial vehicles registered. Spain posted the strongest results over this period (+14.2%), followed by Italy (+8.7%), France (+6.0%) and Germany (+2.1%). The UK market, on the other hand, contracted (-2.7%) over the first half of the year.

New light commercial vehicles (LCV) up to 3.5 tonnes²

In June 2017, registrations of new light commercial vehicles in the EU totalled 193,444 units, 3.2% more than in June last year. Italy (+13.3%), Spain (+8.7%), France (+2.0%) and the UK (+1.8%) all posted growth, while Germany saw its demand for vans decrease (-4.5%).

Six months into the year, more than one million new vans were registered in the European Union, up 4.7% compared to the same period one year ago. The United Kingdom (-3.7%) was the only major market with falling demand, while Spain (+16.3%), Italy (+6.5%), France (+6.4%) and Germany (+3.3%) all performed well.

New heavy commercial vehicles (HCV) over 16 tonnes3

June 2017 results show a slowdown in demand for heavy commercial vehicles (HCVs) after May's increases. A total of 26,307 new heavy trucks were registered in the EU, up only 1.0% compared to June 2016. The Spanish, UK and French markets did very well, they went up by 15.1%, 10.6% and 10.5%, but demand for heavy trucks fell in Germany (-11.4%).

During the first half of 2017, the EU market grew by 2.2%, reaching 151,889 HCVs registered. Results were diverse among the five big markets, with Italy posting the strongest performance (+23.0%) while demand declined slightly in Germany and Spain (down 1.2% and 1.1% respectively).

New medium and heavy commercial vehicles (MHCV) over 3.5 tonnes⁴

In June 2017, truck registrations fell slightly compared to the same month one year ago. Each of the five big markets did very well, apart from Germany, which saw a double-digit decline (-13.1%). In total, 32,620 new trucks were registered in the European Union, down 1.7% compared to June 2016.

From January to June 2017, 186,972 new trucks were registered in the EU, 1.8% more than last year. Just like in the HCV segment, Italy (+21.5%), France (+5.7%) and the UK (+5.6%) performed very well, but truck registrations fell in Germany and Spain (-1.6% and -1.5% respectively)

New medium and heavy buses & coaches (MHBC) over 3.5 tonnes

In June 2017, 3,506 new buses and coaches were registered across the region, up 2.7%. Demand contracted in the UK (-9.9%), France (-9.4%) and Germany (-6.5%), but the Italian (+57.8%) and Spanish (+32.4%) markets posted strong results.

Over the first half of the year, the EU bus and coach market grew by 3.8%, counting 19,870 vehicles registered. Demand decreased in France (-18.4%) and the United Kingdom (-3.5%), but new bus and coach registrations went up in Italy (+49.6%), Spain (+16.5%) and Germany (+9.7%).

² Including light buses and coaches

³ Excluding heavy buses and coaches

⁴ Excluding buses and coaches

PRESS EMBARGO FOR ALL DATA:

8.00 AM (6.00 AM GMT), 25 July 2017

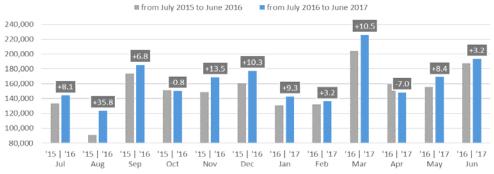
PROVISIONAL

EU+EFTA¹ COUNTRIES NEW REGISTRATION FIGURES BY MARKET
NEW LIGHT COMMERCIAL VEHICLES up to 3.5t²

	June	June	%	Jan-Jun	Jan-Jun	%
	'17	'16	Change	'17	'16	Change
AUSTRIA	3,788	3,718	1.9%	20,738	18,566	11.7%
BELGIUM	7,852	7,211	8.9%	43,163	37,838	14.1%
BULGARIA	573	453	26.5%	2,700	2,300	17.4%
CROATIA	887	834	6.4%	4,613	4,070	13.3%
CYPRUS	156	273	-42.9%	996	933	6.8%
CZECH REPUBLIC	1,824	1,881	-3.0%	9,292	9,356	-0.7%
DENMARK	3,641	3,810	-4.4%	18,512	19,123	-3.2%
ESTONIA	434	315	37.8%	2,228	2,044	9.0%
FINLAND	1,408	1,195	17.8%	8,364	6,688	25.1%
FRANCE	46,221	45,325	2.0%	228,974	215,135	6.4%
GERMANY	24,528	25,685	-4.5%	130,382	126,260	3.3%
GREECE	589	656	-10.2%	3,481	2,870	21.3%
HUNGARY	1,636	1,860	-12.0%	8,863	10,123	-12.4%
IRELAND	685	866	-20.9%	15,781	18,401	-14.2%
ITALY	16,650	14,693	13.3%	89,616	84,117	6.5%
LATVIA	178	152	17.1%	1,009	1,019	-1.0%
LITHUANIA	311	283	9.9%	1,599	1,485	7.7%
LUXEMBOURG	391	465	-15.9%	2,318	2,317	0.0%
NETHERLANDS	7,400	7,490	-1.2%	41,543	40,459	2.7%
POLAND	5,380	5,602	-4.0%	29,592	29,811	-0.73%
PORTUGAL	3,785	3,253	16.4%	18,696	16,613	12.5%
ROMANIA	1,080	1,002	7.8%	7,911	6,528	21.2%
SLOVAKIA	729	708	3.0%	3,836	3,838	-0.1%
SLOVENIA	1,199	823	45.7%	6,226	4,953	25.7%
SPAIN	19,040	17,523	8.7%	101,525	87,331	16.3%
SWEDEN	5,730	4,689	22.2%	28,085	25,481	10.2%
UNITED KINGDOM	37,349	36,700	1.8%	184,926	191,966	-3.7%
EUROPEAN UNION	193,444	187,465	3.2%	1,014,969	969,625	4.7%
EU15 ³	179,057	173,279	3.3%	936,104	893,165	4.8%
EU12 ⁴	14,387	14,186	1.4%	78,865	76,460	3.1%
ICELAND	220	141	56.0%	1,177	1,026	14.7%
NORWAY	3,247	2,911	11.5%	17,274	15,780	9.5%
SWITZERLAND	2,868	2,890	-0.8%	16,054	15,712	2.2%
EFTA	6,335	5,942	6.6%	34,505	32,518	6.1%
EU+EFTA	199,779	193,407	3.3%	1,049,474	1,002,143	4.7%
WESTERN EUROPE (EU15+EFTA)	185,392	179,221	3.4%	970,609	925,683	4.9%

SOURCE: NATIONAL AUTOMOBILE MANUFACTURERS' ASSOCIATIONS

New light commercial vehicle registrations in the EU - 12 month trend



¹ Data for Malta unavailable

³ Member States before the 2004 enlargement

² Including Light Buses & Coaches

⁴ Member States having joined the EU since 2004

PRESS EMBARGO FOR ALL DATA:

8.00 AM (6.00 AM GMT), 25 July 2017

PROVISIONAL

EU+EFTA¹ COUNTRIES NEW REGISTRATION FIGURES BY MARKET
NEW HEAVY COMMERCIAL VEHICLES of 16t and over²

	June	June	%	Jan-Jun	Jan-Jun	%
	'17	'16	Change	'17	'16	Change
AUSTRIA	668	677	-1.3%	4,301	4,010	7.3%
BELGIUM	752	690	9.0%	4,841	4,383	10.4%
BULGARIA	N/A	N/A	N/A	N/A	N/A	N/A
CROATIA	92	107	-14.0%	606	617	-1.8%
CYPRUS	1	3	-66.7%	40	17	135.3%
CZECH REPUBLIC ³	728	835	-12.8%	4,152	4,789	-13.3%
DENMARK	388	403	-3.7%	2,311	2,276	1.5%
ESTONIA	82	71	15.5%	580	479	21.1%
FINLAND	293	211	38.9%	1,576	1,317	19.7%
FRANCE	4,806	4,351	10.5%	22,890	21,611	5.9%
GERMANY	5,524	6,236	-11.4%	33,686	34,111	-1.2%
GREECE	41	19	115.8%	126	133	-5.3%
HUNGARY	473	461	2.6%	2,532	2,398	5.6%
IRELAND ⁴	59	55	7.3%	1,203	1,293	-7.0%
ITALY ⁵	1,609	1,575	2.2%	9,859	8,017	23.0%
LATVIA	111	130	-14.6%	653	708	-7.8%
LITHUANIA ⁴	495	570	-13.2%	3,556	3,375	5.4%
LUXEMBOURG ⁴	103	91	13.2%	658	628	4.8%
NETHERLANDS	1,094	1,114	-1.8%	7,558	7,954	-5.0%
POLAND	2,184	2,322	-5.9%	12,240	12,307	-0.5%
PORTUGAL	397	423	-6.1%	1,906	1,918	-0.6%
ROMANIA	403	716	-43.7%	3,192	3,880	-17.7%
SLOVAKIA	306	379	-19.3%	2,126	2,171	-2.1%
SLOVENIA ⁴	132	154	-14.3%	1,124	1,118	0.5%
SPAIN	1,703	1,479	15.1%	9,214	9,316	-1.1%
SWEDEN	558	510	9.4%	3,078	2,867	7.4%
UNITED KINGDOM ⁴	3,305	2,989	10.6%	17,881	16,940	5.6%
EUROPEAN UNION	26,307	26,571	-1.0%	151,889	148,633	2.2%
EU15	21,300	20,823	2.3%	121,088	116,774	3.7%
EU12	5,007	5,748	-12.9%	30,801	31,859	-3.3%
ICELAND	25	14	78.6%	110	93	18.3%
NORWAY⁴	484	451	7.3%	2,446	2,266	7.9%
SWITZERLAND ³	322	290	11.0%	2,010	1,698	18.4%
EFTA	831	<i>7</i> 55	10.1%	4,566	4,057	12.5%
EU+EFTA	27,138	27,326	-0.7%	156,455	152,690	2.5%
WESTERN EUROPE (EU15+EFTA)	22,131	21,578	2.6%	125,654	120,831	4.0%

SOURCE: NATIONAL AUTOMOBILE MANUFACTURERS' ASSOCIATIONS

New heavy commercial vehicle registrations in the EU - 12 month trend



¹ Data for Malta unavailable ⁴ Estimates

² Excluding Heavy Buses & Coaches ⁵ ANFIA estimates based on vehicle registration certificates issued by the Italian Ministry of Transport

 $^{^{3}}$ Heavy Commercial Vehicles of 18t and over

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8.00 AM (6.00 AM GMT), 25 July 2017

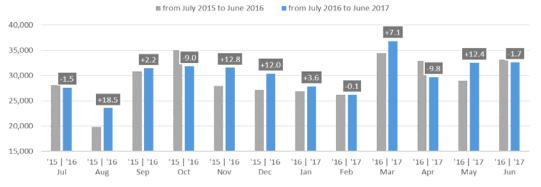
PROVISIONAL

EU+EFTA¹ COUNTRIES NEW REGISTRATION FIGURES BY MARKET NEW MEDIUM & HEAVY COMMERCIAL VEHICLES over 3.5t²

	June	June	%	Jan-Jun	Jan-Jun	%
	'17	'16	Change	'17	'16	Change
AUSTRIA	737	728	1.2%	4,515	4,270	5.7%
BELGIUM	892	827	7.9%	5,603	5,219	7.4%
BULGARIA	N/A	N/A	N/A	N/A	N/A	N/A
CROATIA	130	156	-16.7%	763	771	-1.0%
CYPRUS	5	4	25.0%	61	22	177.3%
CZECH REPUBLIC	939	1,030	-8.8%	4,960	5,798	-14.5%
DENMARK	439	457	-3.9%	2,536	2,569	-1.3%
ESTONIA	87	74	17.6%	597	499	19.6%
FINLAND	349	280	24.6%	1,872	1,680	11.4%
FRANCE	5,566	5,116	8.8%	26,680	25,249	5.7%
GERMANY	7,741	8,909	-13.1%	46,844	47,603	-1.6%
GREECE	80	31	158.1%	230	205	12.2%
HUNGARY	526	498	5.6%	2,779	2,630	5.7%
IRELAND	79	80	-1.3%	1,401	1,520	-7.8%
ITALY ³	2,047	1,964	4.2%	12,279	10,106	21.5%
LATVIA	116	133	-12.8%	669	734	-8.9%
LITHUANIA⁴	500	574	-12.9%	3,610	3,425	5.4%
LUXEMBOURG	123	98	25.5%	689	664	3.8%
NETHERLANDS	1,232	1,249	-1.4%	8,280	8,792	-5.8%
POLAND	2,403	2,509	-4.2%	13,257	13,250	0.1%
PORTUGAL	475	461	3.0%	2,314	2,258	2.5%
ROMANIA	427	739	-42.2%	3,355	4,065	-17.5%
SLOVAKIA	339	412	-17.7%	2,342	2,434	-3.8%
SLOVENIA ⁴	145	171	-15.2%	1,210	1,201	0.7%
SPAIN	2,114	1,961	7.8%	11,334	11,509	-1.5%
SWEDEN	623	554	12.5%	3,360	3,155	6.5%
UNITED KINGDOM⁴	4,506	4,172	8.0%	25,432	24,092	5.6%
EUROPEAN UNION	32,620	33,187	-1.7%	186,972	183,720	1.8%
EU15	27,003	26,887	0.4%	153,369	148,891	3.0%
EU12	5,617	6,300	-10.8%	33,603	34,829	-3.5%
ICELAND	48	28	71.4%	205	157	30.6%
NORWAY	731	642	13.9%	3,423	3,087	10.9%
SWITZERLAND	396	403	-1.7%	2,426	2,153	12.7%
EFTA	1,175	1,073	9.5%	6,054	5,397	12.2%
EU+EFTA	33,795	34,260	-1.4%	193,026	189,117	2.1%
WESTERN EUROPE (EU15+EFTA)	28,178	27,960	0.8%	159,423	154,288	3.3%

SOURCE: NATIONAL AUTOMOBILE MANUFACTURERS' ASSOCIATIONS

New medium and heavy commercial vehicle registrations in the EU - 12 month trend



¹ Data for Malta unavailable

 $^{^3}$ ANFIA estimates based on vehicle registration certificates issued by the Italian Ministry of Transport

² Excluding total Buses & Coaches over 3.5t ⁴ Estimates

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PROVISIONAL

EU+EFTA¹ COUNTRIES NEW REGISTRATION FIGURES BY MARKET NEW MEDIUM & HEAVY BUSES & COACHES over 3.5t

	June	June	%	Jan-Jun	Jan-Jun	%
	'17	'16	Change	'17	'16	Change
AUSTRIA	112	89	25.8%	576	646	-10.8%
BELGIUM	110	73	50.7%	529	450	17.6%
BULGARIA	N/A	N/A	N/A	N/A	N/A	N/A
CROATIA	15	14	7.1%	147	122	20.5%
CYPRUS	N/A	N/A	N/A	N/A	N/A	N/A
CZECH REPUBLIC	63	82	-23.2%	385	462	-16.7%
DENMARK	142	91	56.0%	406	260	56.2%
ESTONIA	45	18	150.0%	170	133	27.8%
FINLAND	28	56	-50.0%	201	183	9.8%
FRANCE	441	487	-9.4%	2,462	3,018	-18.4%
GERMANY	547	585	-6.5%	3,435	3,131	9.7%
GREECE	15	40	-62.5%	99	119	-16.8%
HUNGARY	70	32	118.8%	282	223	26.5%
IRELAND	9	28	-67.9%	188	267	-29.6%
ITALY ²	273	173	57.8%	1,859	1,243	49.6%
LATVIA	14	11	27.3%	90	54	66.7%
LITHUANIA ³	12	33	-63.6%	164	112	46.4%
LUXEMBOURG	16	18	-11.1%	155	119	30.3%
NETHERLANDS	116	21	452.4%	403	267	50.9%
POLAND	219	158	38.6%	1,153	942	22.4%
PORTUGAL	18	14	28.6%	232	241	-3.7%
ROMANIA	79	82	-3.7%	486	570	-14.7%
SLOVAKIA	40	49	-18.4%	186	210	-11.4%
SLOVENIA ³	11	10	10.0%	101	123	-17.9%
SPAIN	286	216	32.4%	1,680	1,442	16.5%
SWEDEN	34	156	-78.2%	338	522	-35.2%
UNITED KINGDOM ³	791	878	-9.9%	4,143	4,292	-3.5%
EUROPEAN UNION	3,506	3,414	2.7%	19,870	19,151	3.8%
EU15	2,938	2,925	0.4%	16,706	16,200	3.1%
EU12	568	489	16.2%	3,164	2,951	7.2%
ICELAND	26	35	-25.7%	93	127	-26.8%
NORWAY	170	600	-71.7%	606	928	-34.7%
SWITZERLAND	50	50	0.0%	284	252	12.7%
EFTA	246	685	-64.1%	983	1,307	-24.8%
EU+EFTA	3,752	4,099	-8.5%	20,853	20,458	1.9%
WESTERN EUROPE (EU15+EFTA)	3,184	3,610	-11.8%	17,689	17,507	1.0%

SOURCE: NATIONAL AUTOMOBILE MANUFACTURERS' ASSOCIATIONS

New medium and heavy buses & coaches registrations in the EU - 12 month trend



¹ Data for Malta unavailable

 $^{^{2}}$ ANFIA estimates based on vehicle registration certificates issued by the Italian Ministry of Transport

³ Estimates

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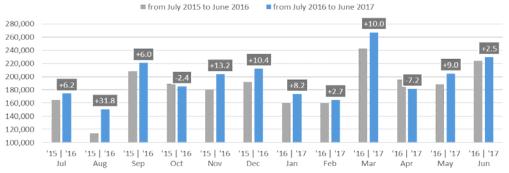
PROVISIONAL

EU+EFTA¹ COUNTRIES NEW REGISTRATION FIGURES BY MARKET TOTAL NEW COMMERCIAL VEHICLES²

	June	June	%	Jan-Jun	Jan-Jun	%
	'17	'16	Change	'17	'16	Change
AUSTRIA	4,637	4,535	2.2%	25,829	23,482	10.0%
BELGIUM	8,854	8,111	9.2%	49,295	43,507	13.3%
BULGARIA ³	573	453	26.5%	2,700	2,300	17.4%
CROATIA	1,032	1,004	2.8%	5,523	4,963	11.3%
CYPRUS⁴	161	277	-41.9%	1,057	955	10.7%
CZECH REPUBLIC	2,826	2,993	-5.6%	14,637	15,616	-6.3%
DENMARK	4,222	4,358	-3.1%	21,454	21,952	-2.3%
ESTONIA	566	407	39.1%	2,995	2,676	11.9%
FINLAND	1,785	1,531	16.6%	10,437	8,551	22.1%
FRANCE	52,228	50,928	2.6%	258,116	243,402	6.0%
GERMANY	32,816	35,179	-6.7%	180,661	176,994	2.1%
GREECE	684	727	-5.9%	3,810	3,194	19.3%
HUNGARY	2,232	2,390	-6.6%	11,924	12,976	-8.1%
IRELAND	773	974	-20.6%	17,370	20,188	-14.0%
ITALY ⁵	18,970	16,830	12.7%	103,754	95,466	8.7%
LATVIA	308	296	4.1%	1,768	1,807	-2.2%
LITHUANIA	823	890	-7.5%	5,373	5,022	7.0%
LUXEMBOURG	530	581	-8.8%	3,162	3,100	2.0%
NETHERLANDS	8,748	8,760	-0.1%	50,226	49,518	1.4%
POLAND	8,002	8,269	-3.2%	44,002	44,003	0.0%
PORTUGAL	4,278	3,728	14.8%	21,242	19,112	11.1%
ROMANIA	1,586	1,823	-13.0%	11,752	11,163	5.3%
SLOVAKIA	1,108	1,169	-5.2%	6,364	6,482	-1.8%
SLOVENIA	1,355	1,004	35.0%	7,537	6,277	20.1%
SPAIN	21,440	19,700	8.8%	114,539	100,282	14.2%
SWEDEN	6,387	5,399	18.3%	31,783	29,158	9.0%
UNITED KINGDOM	42,646	41,750	2.1%	214,501	220,350	-2.7%
EUROPEAN UNION	229,570	224,066	2.5%	1,221,811	1,172,496	4.2%
EU15	208,998	203,091	2.9%	1,106,179	1,058,256	4.5%
EU12	20,572	20,975	-1.9%	115,632	114,240	1.2%
ICELAND	294	204	44.1%	1,475	1,310	12.6%
NORWAY	4,148	4,153	-0.1%	21,303	19,795	7.6%
SWITZERLAND	3,314	3,343	-0.9%	18,764	18,117	3.6%
EFTA	7,756	7,700	0.7%	41,542	39,222	5.9%
EU+EFTA	237,326	231,766	2.4%	1,263,353	1,211,718	4.3%
WESTERN EUROPE (EU15+EFTA)	216,754	210,791	2.8%	1,147,721	1,097,478	4.6%

SOURCE: NATIONAL AUTOMOBILE MANUFACTURERS' ASSOCIATIONS

Total new commercial vehicle registrations in the EU - 12 month trend



¹ Data for Malta unavailable

⁴ Data for Buses & Coaches unavailable

² Total Light, Medium & Heavy Commercial Vehicles and Buses & Coaches

 $^{^{\}rm 3}$ Data for Medium & Heavy Commercial Vehicles and Buses & Coaches unavailable